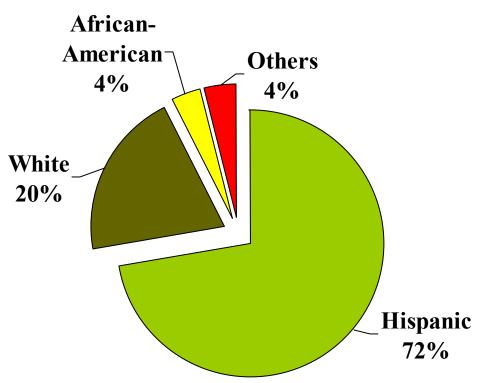
Imperial and Mexicali Valleys: Current and Future Growth

Kimberly Collins, Director
California Center for Border and Regional Economic Studies
San Diego State University-Imperial Valley Campus

California Center for Border and Regional Economic Studies

- Established in 1999 at the Imperial Valley Campus of San Diego State University to create a informational and data resource for the Imperial Valley, California-Baja California border residents, and individuals involved in the issues surrounding the U.S.-Mexican border.
- Mission of the CCBRES is to inform community members and decision makers of demographic, economic, social, and environmental trends in the Imperial County and Western U.S.-Mexican border region.

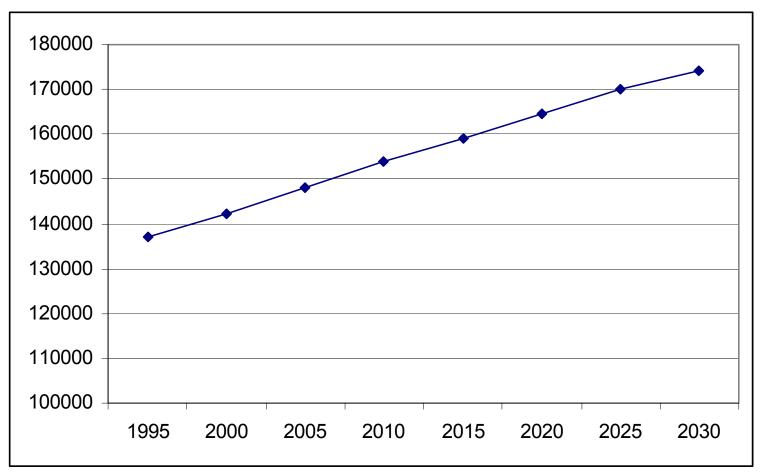
2000 Population Profile by Age and Race/Ethnicity



| Age | Imperial County | California |
|----------------|--------------------|------------|
| 0-24 | 41.5% | 37.1% |
| 25-64 | 48.5% | 52.1% |
| 65 and Over | 10.1% | 10.7% |

Source: 2000 Census, U.S. Census Bureau.

Imperial County Population Projections, 1995-2030

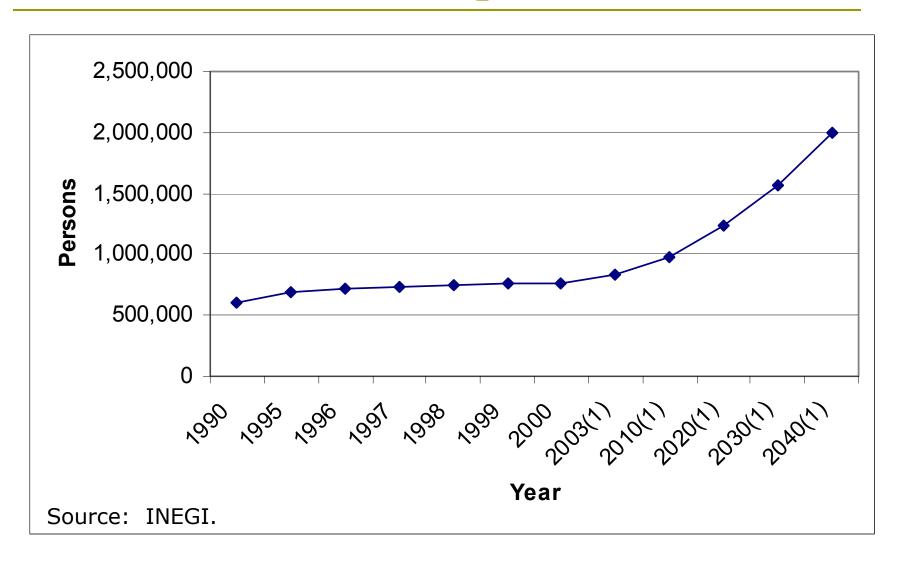


Source: SCERP.

Mexicali Population Age Distribution

| Age | Mexicali | Baja California |
|-------------|----------|-----------------|
| 0-14 | 32.0% | 33.2% |
| 15-64 | 63.4% | 63.1% |
| 65 and Over | 4.6% | 3.7% |

Mexicali Moderate Population Forecast

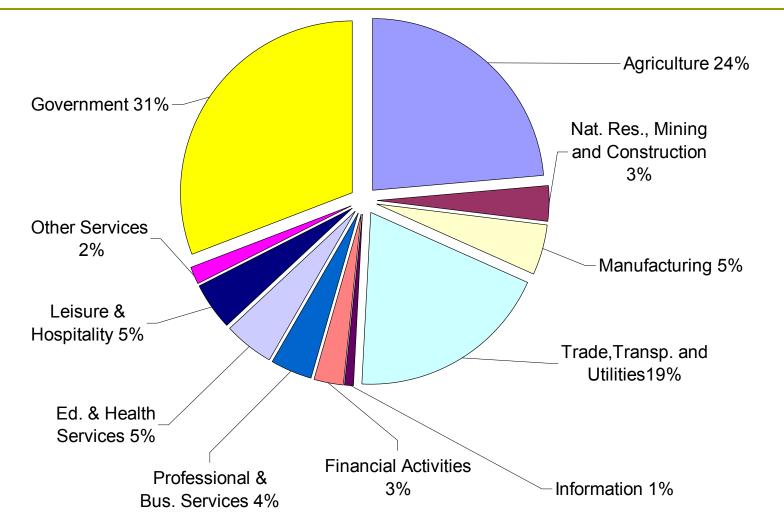


2003 Employment Statistics

| | Imperial | San Diego |
|---------------------------|----------|-----------|
| Unemployment rate | 19.4% | 4.3% |
| Total Industry employment | 53,000 | 1,253,100 |
| Total farm | 22% | 1% |
| Total non-farm | 78% | 99% |

• The counties are very different in many ways as can be seen from the above employment table.

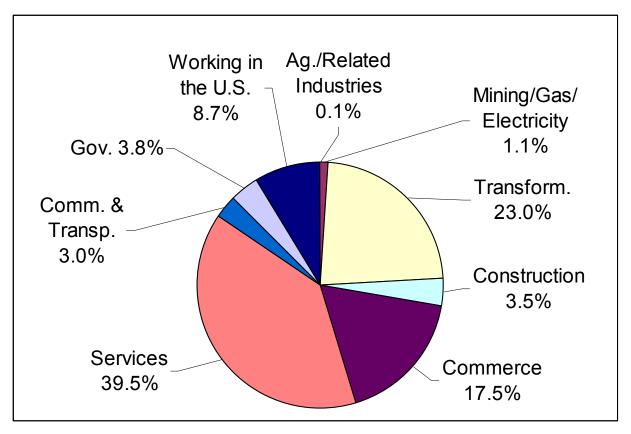
2004 IV 9 Month Average Industry Mix



Source: California EDD.

Mexicali Employment

| | 2002 | 2003 |
|---------------------------------------|------|------|
| Population 12 Years and Older | 75.3 | 77.5 |
| Economically Active Population | 51.1 | 50.4 |
| Unemployment | 1.5 | 1.4 |



New Housing Starts

| | 100 | | 4 0 40 | 005 | | |
|-----|----------------|-------------|------------|----------|-------|--------|
| | Brawley | Imperial | El Centro | Calexico | Heber | Seeley |
| пои | ising Proje | ections for | 2004 and E | seyona | | |

| | Diawicy | IIIIperiai | Li Ociitio | Galexico | TICDCI | Occicy |
|---|---------|------------|------------|----------|--------|--------|
| Under Construction | 428 | 285 | 1,249 | 825 | 0 | 0 |
| Approved | 2,348 | 2,190 | 723 | 594 | 0 | 0 |
| Planning | 170 | 2,359 | 6,000 | 3,783 | 400 | 450 |
| Total Estimate | 2,946 | 4,834 | 7,972 | 5,202 | 400 | 450 |
| Total Estimate of Future New Homes in the Imperial County: 21,804 | | | | | | |

Source: Development Design Engineering, 2004

Housing Growth

| | HOUSES SOLD | | | MEDIAN | MEDIAN PRICE | | |
|----------------|-------------|--------|--------|---------|---------------------|--------|--|
| | Percent | | | | | | |
| | 2003 | 2004 | Change | 2003 | 2004 | Change | |
| Imperial | 1,337 | 1,783 | 33.4% | 152,682 | 170,000 | 11.3% | |
| Riverside | 5,303 | 6,343 | 19.6% | 255,000 | 319,000 | 25.1% | |
| San Bernardino | 3,903 | 4,292 | 10.0% | 195,000 | 246,000 | 26.2% | |
| San Diego | 5,192 | 6,208 | 19.6% | 390,000 | 464,000 | 19.0% | |
| Los Angeles | 10,662 | 11,673 | 9.5% | 313,000 | 414,000 | 32.3% | |

2004 numbers include data for the first 6 months of the year.

Source: Dataquick, 2004.

Maquiladoras

| | Mexic | ali | Baja California | | |
|------|-----------------------|-------------------|-----------------------|-------------------|--|
| | Establishments | Employment | Establishments | Employment | |
| 2002 | 130 | 49,811 | 897 | 237,141 | |
| 2003 | 128 | 54,406 | 870 | 870 | |

Source: INEGI.

Thank you – Any Questions?

Website: www.ccbres.sdsu.edu

Email: kcollins@mail.sdsu.edu